Business Multiplier:

There Are Six (and only 6) Business Multipliers

I'll show you what these are and

how to use them a bit later...

Before you can use them...

It's vital to understand one thing first...

The #1 Quality Of A Successful

Entrepreneur Is...?

Persistence!

But Why?

Entrepreneur...

The Path Of A Successful

Most Quit Before They Ever Get To Test

Even a Single Multiplier!

Persist Testing These Six Business Multipliers Until You Are <u>CERTAIN</u> Your Business Isn't Viable

(based on DATA, not emotion)

The Six Business Multipliers:

- 1. Traffic Quality
- 2. Traffic Volume
- 3. Conversion Rate
- 4. Pricing Model
- 5. Upsells
- 6. The "Backend"

Steps To Multiply Your Business Success:

- 1. Identify your weak point
- 2. Improve it
- 3. Test
- 4. Repeat steps 1,2 & 3... forever!